

**A RESOLUTION OF THE TOWNSHIP OF NORTH BRUNSWICK  
AUTHORIZING A CONTRACT WITH  
SAFWARE, INC.  
UNDER THE DEPARTMENT OF PUBLIC SAFETY  
FOR THE PURCHASE OF ONE DRONE AND SOFTWARE**

**WHEREAS**, under the Department of Public Safety, the division of Traffic Safety uses a drone to conduct investigations of traffic scenes; and

**WHEREAS**, there is a need to purchase a new drone with software capability in order to assist in investigations; and

**WHEREAS**, it is hereby the Chief's recommendation to the Mayor and Council to solicit proposals for the purchase of (1) one law enforcement drone with software; and

**WHEREAS**, on August 1, 2022, the Township Council approved Resolution #225-8.22 which acknowledged the solicitation of quotations for the purchase of one (1) drone with software; and

**WHEREAS**, three (3) quotes were received on August 18, 2022; and

**WHEREAS**, the quote submitted by Safeware, Inc. (4403 Forbes Blvd. Lanham MD 20706) in the amount of \$29,800.00 for purchase of one (1) drone with software was determined to be the most responsive and responsible respondent; and

**NOW THEREFORE, BE IT RESOLVED**, that the formal quote submitted by Safeware, Inc. is hereby accepted.

**BE IT FURTHER RESOLVED**, on this 19<sup>th</sup> day of September 2022, that the Township Council of the Township of North Brunswick does hereby acknowledge and authorize the execution of contract PRO22045, awarded to Safeware, Inc. for the purchase of one (1) drone and software in the amount of \$29,800.00.

CERTIFICATION

I, Cavel Gallimore, Chief Financial Officer of the Township of North Brunswick, certify that funds in the amount of \$29,800.00 have been made available for this purpose within the 2022 Highway Safe Corridors grant. Contract PRO22045.

\_\_\_\_\_  
Cavel Gallimore  
Chief Financial Officer

\_\_\_\_\_  
Joseph A. Battaglia  
Chief of Public Safety

\_\_\_\_\_  
Justine Progebin  
Business Administrator

\_\_\_\_\_  
Ronald Gordon, Esq.  
Township Attorney  
Approved as to legal form

**RECORDED VOTE:**

<b>COUNCIL MEMBER</b>	<b>YES</b>	<b>NO</b>	<b>ABSTAIN</b>	<b>NOTES</b>
HUTCHINSON				
MEHTA				
GUADAGNINO				
ANDREWS				
SOCIO				
DAVIS				
MAYOR WOMACK				

I hereby certify that the above Resolution was duly adopted by the Township Council of the Township of North Brunswick, County of Middlesex, at its meeting held on September 19, 2022.

\_\_\_\_\_  
Lisa Russo  
Township Clerk



# QUOTATION

4403 Forbes Blvd.  
 Lanham, MD 20706-4328  
 USA  
 301-683-1234  
 www.safewareinc.com

Order Number	
1919583	
Order Date	Page
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Quote Expires On: 09/16/2022

**Bill To:**            **Customer ID:** 127500  
 North Brunswick Police Department  
 Traffic Safety Bureau  
 710 Hermann Rd  
 North Brunswick, NJ 08902

**Ship To:**  
 North Brunswick Police Department  
 Traffic Safety Bureau  
 710 Hermann Rd  
 North Brunswick, NJ 08902

732-247-0922

Requested By: Lt Erik Jacobsen

<b>PO Number</b>	<b>Taker</b>	<b>Email</b>
Skydio Quote	Constance Hawkins	chawkins@safewareinc.com
<b>Freight Terms</b>	<b>Phone</b>	<b>Fax</b>
Bill Freight	301-683-1234	
<b>Sales Representative</b>		
Darryl Halterman		

<b>Quantities</b>					<b>Item ID</b>	<b>Pricing UOM</b>	<b>Unit Price</b>	<b>Extended Price</b>
<b>Ordered</b>	<b>Allocated</b>	<b>Remaining</b>	<b>UOM Unit Size</b>	<b>Disp.</b>	<b>Item Description</b>	<b>Unit Size</b>		
1.00	0.00	1.00	EA		SKY SKYEK350NA	EA	1,950.00	1,950.00
				1.0	Skydio 2+ Enterprise Kit (Hardware) North America	1.0		
1.00	0.00	1.00	EA		SKY SKYX2EKIT102NA	EA	14,499.00	14,499.00
				1.0	Skydio X2E Starter Kit (5GHz,Color/Therm	1.0		
2.00	0.00	2.00	EA		SKY SKYB350NA	EA	115.00	230.00
				1.0	Skydio 2+ Battery	1.0		
2.00	0.00	2.00	EA		SKY SKYX2BAT100NA	EA	369.00	738.00
				1.0	Skydio X2 Battery	1.0		
1.00	0.00	1.00	EA		SKY SKYCERNA	EA	800.00	800.00
				1.0	Skydio Care Enterprise for S2+ North America	1.0		
1.00	0.00	1.00	EA		SKY SKYSAESW100	EA	856.00	856.00
				1.0	Skydio Autonomy Enterprise, S2+ 1-YR Subscription includes (a) advanced autonomy functionality, (b) software maintenance and customer support (1-year term).	1.0		
1.00	0.00	1.00	EA		SKY SKY3DSSW113	EA	2,999.00	2,999.00
				1.0	Skydio 3D Scan for S2+ (1-year term)	1.0		



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Quantities					Item ID	Pricing	Unit	Extended
Ordered	Allocated	Remaining	UOM	Disp.	Item Description	UOM	Price	Price
			Unit Size			Unit Size		
					Skydio 3D Scan for S2+ offers digital scan software for inspections of complex structures. It includes (a) Unlimited 3D capture photos per year, (b) Unlimited 2D capture photos (orthomosaic), (c) Software maintenance and customer support (1-year term).			
1.00	0.00	1.00	EA	1.0	SKY SKYSAESW101	EA	1,999.00	1,999.00
					Skydio Autonomy Enterprise, X2E 1-YR Subscription includes (a) advanced autonomy functionality, (b) software maintenance and customer support (1-year term).			
1.00	0.00	1.00	EA	1.0	SKY SKY3DSSW101NA	EA	4,199.00	4,199.00
					Skydio 3D Scan for X2E (1-year term) Skydio 3D Scan for X2E offers digital scan software for inspections of complex structures. It includes (a) Unlimited 3D capture photos per year, (b) Unlimited 2D capture photos (orthomosaic), (c) Software maintenance and customer support (1-year term).			
4.00	0.00	4.00	EA	1.0	SKY SKYACAD100NA	EA	350.00	1,400.00
					Skydio Academy Online, All Access 1-YR 1-year access to all Skydio Academy online training. Access may be renewed at customer's discretion at the end of the term.			
1.00	0.00	1.00	EA	1.0	ESTIMATED S&H	EA	130.00	130.00
					estimate freight			
1.00	0.00	1.00	EA	1.0	OPEN MARKET QUOTE	EA	0.00	0.00
					Open Market Quote NOTE: The item(s) are being quoted as OPEN MARKET			

Total Lines: 12

**SUB-TOTAL:** 29,800.00  
**TAX:** 0.00  
**AMOUNT DUE:** 29,800.00

Quote Contact: Darryl Halterman dhalterman@safewareinc.com 267-625-4178

Quoted by: Safeware Inc. Safeware Inc is incorporated in the State of Maryland

Signed: *Jessica M. Faulkner* Jessica M. Faulkner, Asst. Secretary